

**KAHLER Michael**  
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## EXPERIENCE OVERVIEW of CV

**Expertise:** Kahler's career as an International Hotelier has included owning, managing, or overseeing the management of seventy hotels and resorts located in the States, Caribbean, Europe, and Canada.

**Specialty:** He has undertaken numerous assignments to turn around distressed properties. His success in restoring hotels financially as well as physically has gained him an international reputation in the hospitality industry.

**Operations Director:** In the third largest hotel company in Great Britain, he was responsible for the profitable operation of 64 British hotels, with an annual income of \$100 million.

**Acquisitions:** He spearheaded Thistle Hotel's expansion by acquisition of a rival chain. Using Kahler's profitability report, Bass PLC purchased a resort catering up to 13,000 guests daily.

**Managing Director:** He developed Park Hall Leisure, consisting of a hotel with resort facilities, 1000 seat nightclub with international stars, 800 member squash club, and 10,000 seat arena featuring national horse shows and events drawing celebrities and royalty. He doubled the sales volume in less than two years.

**4 Diamond Quality:** As a European Hotelier he reopened and repositioned Detroit's Hotel Quality: St. Regis and Toronto's Hotel Plaza II, turning them from distressed properties into elegant 4 diamond hotels.

**Profit Oriented:** He started a restaurant chain in London with an easily controlled operation, opening 13 the first year. They are still expanding. He guided investment into a frozen food wholesale business to profit on food purchase turnover and set quality control at source. He organised a catering course to equip district managers to have tighter control of new outlets

**Turn-Arounds:** He took over the Hotel Plaza II at 28% occupancy. Twenty-one months later it was 86% full.

As GM he took Detroit's 1200-room landmark Book Cadillac Hotel from \$9 million to \$18 million in 9 months.

He increased a distressed Embassy Suites' revenue by 50% the first year, while overseeing a million dollar renovation.

He renovated The Santa Barbara Inn, which was in receivership. It then achieved a satisfactory sale.

**Hotel Owner:** In 1956 he bought an abandoned building in rural New England, & through innovative ideas turned it in to a country hotel with national awards & write-ups. It is still a successful inn today.

**Style:** As a "People Person" Kahler motivates employees through empowerment and encouragement. He gives his executive staff the motivation to develop strengths to their fullest potential, and he builds strong, enthusiastic and loyal teams. His varied experiences give him an ability to make swift decisions with confidence.

**Lecturer Teacher:** At the prestigious 'Ecole Les Roches', one of only three schools certified by the Swiss Hotel Management Ass., he taught in all levels: Service, Kitchen, Management (Degree), PGDips, BBA, and Masters

**Course Manager:** He installed and managed the first BBA Honours Degree Programme at 'Les Roches Marbella' Spain And the first B to B at 'Les Roches, Shanghai.'

### INDUSTRY EXPERIENCE

**RANK HOTELS**  
General Manager: 1992 - 1994 and 1982 - 1988  
Hotel Plaza II, Toronto, Canada  
257 Room, City Centre Hotel

**Development Executive:** Obtained & followed up leads for hotel management contracts

**General Manager:** Hotel St. Regis, Detroit, MI  
70 Room Boutique Hotel

**STEPHEN W. BRENER & ASSOCIATES**  
1981 - 1982 and 1989 - 1990

General Manager: Santa Barbara Inn, Santa Barbara, CA  
100 Room Resort Hotel

General Manager: Book Cadillac Hotel, Detroit, MI  
1200 Room City Center Convention Hotel

**SCOTTISH & NEWCASTLE**  
1978 - 1981

Supervised both Thistle Hotels and Open House Inn chains totaling 64 properties throughout the United Kingdom

**BASS PLC**  
Managing Director: 1972 - 1977  
Park Hall Leisure, Lancashire, England  
Multi-Resort Complex, Hotel, Restaurant, Nightclub, Sporting Facilities & 10,000 Seat Arena

**Executive for Special Projects:** Spearheaded Bass into these Diversifications:  
Toby Inn Restaurant Chain, Take-Away Food Franchising, & Leisure Centers & Sports Clubs

**STAGECOACH HILL INN**  
1956 - 1971  
Owner/Manager of a Highly Successful New England Inn.

### TEACHING EXPERIENCE

Swiss Hotel Management School 'ECOLE LES ROCHES'  
Full & Part Time 1995 - Present: Switzerland, Spain, China

Service:

Introduction to the International Hospitality  
Industry  
Front Office Operations  
Guest Ledger  
'Introduction to the Internet' (seminar)

KITCHEN:

Human Resources  
Organizational Behavior

Management:

Human Resources Management  
Property Operations Management

PGDip

Human Resources Management  
Acquisition, Distribution and Control  
'The Hotel Industry Present and Future' (One day  
Intensive)

BBA:

Events Management  
Hospitality Systems Management  
Marketing Management  
Strategic Planning, Quality and Productivity  
Human Resources Management

Masters:(On Line Distance Learning)

Human Resources Management  
Operations and Production Management

COURSE MANAGER'Les Roches'2004 & 2005

Installed & Managed new BBA Programme in  
Marbella,Spain: '04  
Installed & Managed new B to B Programme in Shanghai,  
China:'04 & '05 retired and back in 06,07&08

ZAMBIA: On behalf of USAID, lectured and facilitated  
in 1907, two visits to enhance their tourism effort

EDUCATION:

CHE (Certified Hospitality Educator *Certificate*) 2003  
Swiss Hotel Management Ass. (*HONS BBA*)  
(Honorary Bachelor of Business Administration,  
Hospitality)  
Borough Polytechnic, London: Hotel Admin.(*C & G*  
*CERTIFICATE*) Central Commercial Evening  
School, New York:  
Hotel Administration & Accounting (*CERTIFICATE*)

Cornell University:

Accounting, Interpretation of Financial Statements  
*CERTIFICATE*)  
St. George's College, Surrey, England (*CERTIFICATE*

TRAINING: Jobs:Chef, Controller, Assistant Manager,  
Night Manager,  
F & B Manager, Steward, Sales Representative

Locations:Caribe Hilton Hotel, Puerto Rico; Waldorf  
Astoria,Savoy Plaza, Roosevelt Hotel, New York;  
Dorchester,Hotel & A'Ecu de France London, Las  
Palmas,Stresa,Italy

**PAST PROFESSIONAL and BUSINESS  
AFFILIATIONS:**

**FELLOW:**

FHCIMA: Hotel, Catering Institutional Management Ass.

FTS: Tourism Society

FCFA: Cookery and Food Association

**PRESIDENT:** Michigan Lodging Association

**CHAIRMAN:** Hotels Steering Committee, Detroit Visitors  
& Convention Bureau

**BOARD MEMBER:** YBB: Toronto Business Group

**COMMITTEE MEMBER:** Palm Desert Convention & Visitors  
Bureau

**ELECTED HONORARY MEMBER:** Eta Sigma Delta

**MEMBER:** Wine & Food Society

Chaine des Rotisseurs: London, Detroit, Palm Spring &  
Toronto

New Center Association, Detroit

Palm Desert Chamber of Commerce

Detroit Executives Association

Rotary Club: Detroit and Palm Desert

**REFERENCES:** Available Upon Request

**STATUS:** Married since 1957. Three grown daughters